

Award of Contract C98047C07, Access Hatch Replacement Phase 7**Procurement & S/W/MBE Summary Information****Contract #** C98047C07**Cost Center:** ENG**Access Hatch Replacement Phase 7****BID SUMMARY**Bid Opening Date: 7/20/2021

	Total	SWMBE	Local
# of Bids	4	2	2
# of Responsive Bids	3	1	1

Bidders	Price	Responsive?	Responsible?	% Sub	% SWMBE
CornerStone One, LLC Brookfield, WI 53045	\$254,500.00	Responsive	Responsible	51.3%	50.5%
Terra Engineering & Construction Corp. Madison, WI 53718 (SBE)	\$268,000.00	Responsive	Responsible	Not provided	20.0%
LaLonde Contractors, Inc. Waukesha, WI 53186	\$313,371.07	Responsive	Responsible	Not provided	16.0%
Mid City Plumbing and Heating, Inc. Butler, WI 53007 (SBE)	\$351,000.00	Not Reviewed	Not Reviewed	Not provided	40.0%

SUBCONTRACTOR INFORMATION

Type	Subcontractor Name	Type of Work	%	Amount
MBE	Beson and Houle Hales Corners, WI 53130	Metal work	1.2%	\$3,000.00
MBE	Hard Rock Sawing & Drilling Keshena, WI 54135	Sawcutting	3.9%	\$10,000.00
MBE	JCP Construction Milwaukee, WI 53212	Concrete and steel work	44.3%	\$112,847.00
SBE	Szada Trucking Milwaukee, WI 53221	Trucking	1.1%	\$2,700.00
Non-SWMBE	National Fence Aurora, IL 60502	Fencing	0.8%	\$2,000.00

ECONOMIC DEVELOPMENT ELEMENTS

Workforce Requirements

Sanitary Sewer Service Area (SSSA)

Employment: 45%

Target Area (TA) Employment: 20%

Apprentices Required: 0

OUTREACH INFORMATION

The Procurement team performed the following outreach: advertised in the Daily Reporter, sent an e-mail notification to all registered firms in the Construction category, and sent targeted e-mails to 35 SWMBE firms. The bid opportunity is also publicly accessible from the MMSD website and Quest CDN. Quest CDN also performs outreach to its users when a bid is posted.

S/W/MBE Planholders:

Broadway Construction; Mid City Corporation; Terra Engineering & Construction; UPI Construction LLC

If no or low S/W/MBE participation, explain why:

n/a

Additional Comments:

n/a

AWARDEE INFORMATION

Company: CornerStone One, LLC
Contact Person: Dennis Laney
Phone Number: (262) 993-8022
E-mail Address: dennis.laney@cstoneone.com

EEO DATA

20865 Enterprise Avenue			Total # of Employees		
Location: <u>Brookfield, WI 53045</u>			<u>114</u>		
	<u>Total</u>	<u>%</u>		<u>Total</u>	<u>%</u>
Minorities	<u>9</u>	<u>7.9%</u>	Females	<u>8</u>	<u>7.0%</u>
Asian	<u>0</u>	<u>0.0%</u>	Asian	<u>0</u>	<u>0.0%</u>
Black or African American	<u>1</u>	<u>0.9%</u>	Black or African American	<u>0</u>	<u>0.0%</u>
Hispanic or Latino	<u>8</u>	<u>7.0%</u>	Hispanic or Latino	<u>1</u>	<u>0.9%</u>
Native American	<u>0</u>	<u>0.0%</u>	Native American	<u>0</u>	<u>0.0%</u>
Other Minority	<u>0</u>	<u>0.0%</u>	Other Minority	<u>0</u>	<u>0.0%</u>
<i>Labor Market Availability - Minorities</i>			<i>Labor Market Availability - Females</i>		
<u>26.0%</u>			<u>48.0%</u>		